



PACIFIC BEST INC.

PENGUIN PROGRAM

Pacific Best Inc. is proud to announce our latest cooling products programs for warehouse distributors:

PROGRAM 1 - L1

- Level 1 Program
- Minimum entry order of 35 units
- Fill-in orders of \$1,000* (\$1,500 if lift gate is needed) shippable or more are freight prepaid in the continental U.S.
- Total purchase of \$1,000 monthly is required with \$12,000 annual commitment

Minimum	Value
Entry	35 pcs
Freight Prepaid	\$1,000*
Monthly \$	\$1,000
Annual \$	\$12,000

PROGRAM 3 - TL

- Truck Load Program
- Minimum entry order of 150 units
- Fill-in orders of \$2,000* (\$2,500 if liftgate is needed) shippable or more are freight prepaid in the continental U.S.**
- Total purchase of \$5,000 monthly is required with \$60,000 annual commitment

Minimum	Value
Entry	150 pcs
Freight Prepaid	\$2,000*
Monthly \$	\$5,000
Annual \$	\$60,000

PROGRAM 2 - ML

- Master Level Program
- Minimum entry order of 70 units
- Fill-in orders of \$1,500* (\$2,000 if lift gate is needed) shippable or more are freight prepaid in the continental U.S.
- Total purchase of \$2,000 monthly is required with \$24,000 annual commitment

Minimum	Value
Entry	70 pcs
Freight Prepaid	\$1,500*
Monthly \$	\$2,000
Annual \$	\$24,000

PROGRAM 4 - CL

- Container Load Program
- Minimum entry order of 250 units
- Fill-in orders of \$2,500* (\$3,000 if liftgate is needed) shippable or more are freight prepaid in the continental U.S.***
- Total purchase of \$10,000 monthly is required with a \$120,000 annual commitment

Minimum	Value
Entry	250 pcs
Freight Prepaid	\$2,500*
Monthly \$	\$10,000
Annual \$	\$120,000

** \$4,000 / \$5,000 (w/liftgate) for Canadian orders (TL)
 *** \$5,000 / \$6,000 (w/liftgate) for Canadian orders (CL)

TERMS AND CONDITIONS

LEVEL 1 (L1) PROGRAM

1. Initial minimum entry order of 35 units
2. All fill-in orders of \$1000.00 (\$1,500.00 if lift gate is needed) shippable or more are freight prepaid in the continental U.S. All fill-in orders receive the same pricing as initial order.
3. To maintain the Level 1 pricing, a minimum total purchase of \$1,000.00 monthly is required with a \$12,000.00 annual commitment.

MASTER LEVEL (ML) PROGRAM

1. Initial minimum entry order of 70 units
2. All fill-in orders of \$1,500.00 (\$2,000 if lift gate is needed) shippable or more are freight prepaid in the continental U.S. All fill-in orders receive the same pricing as initial order.
3. To maintain the Master Level pricing, a minimum total purchase of \$2,000.00 monthly is required with a \$24,000.00 annual commitment.

TRUCKLOAD (TL) PROGRAM

1. Initial minimum entry order of 150 units
2. All fill-in orders of \$2,000.00 (\$2,500 if lift gate is needed) shippable or more are freight prepaid in the continental U.S. (\$4,000 / \$5,000 [if liftgate is needed] for Canadian orders.) All fill-in orders receive the same pricing as initial order.
3. To maintain the Truckload pricing, a minimum total purchase of \$5,000.00 monthly is required with a \$60,000.00 annual commitment.

CONTAINER LOAD (CL) PROGRAM

1. Initial minimum entry order of 250 units
2. All fill-in orders of \$2,500.00 (\$3,000 if lift gate is needed) shippable or more are freight prepaid in the continental U.S. (\$5,000 / \$6,000 [if liftgate is needed] for Canadian orders.) All fill-in orders receive the same pricing as initial order.
3. To maintain the Container Load pricing, a minimum total purchase of \$10,000.00 monthly is required with a \$120,000.00 annual commitment.

OTHER TERMS AND CONDITIONS:

1. Payment terms are *Net 10* upon credit approval. Otherwise, cash, credit card, or check will be required upon delivery.
2. Our cooling products are available for shipping through UPS, OnTrac, LSO, or FedEx on freight collect basis by confirmed written PO's only. All single piece orders must be placed by our cut-off time of 2:00pm PST for OnTrac, 3:30pm PST for UPS orders shipping from California, 12:30pm PST for UPS orders shipping from Virginia, and 1:00pm PST UPS orders shipping from Texas. LSO orders have a cut-off time of 11:30am PST shipping out of Texas. Cut-off times may change and are not guaranteed. Our customer service team will notify you if any orders were unable to be shipped due to earlier pick-ups or shipping delays.
3. If shipping single-piece or using parcel delivery services, please provide shipping label for shipping accuracy and best rates. All appointments for pickup must be made by the customer.
4. An \$8.00 non-refundable handling & packaging fee *per piece* will be added to all single piece / parcel delivery shipment orders.
5. These pricing programs are for qualified warehouse distributors only, and are planned for stocking not expediting. Thus, only items that are defective can be authorized for replacement or for credit. Credit will be issued only when the item in question is unavailable. Credit will not be given until the manufacturer's final testing results have been made. Any returns for lost sales or found not to be defective, will be subject to a 20% *re stocking fee*. \$10.00 re-boxing fee if required.
6. Any returns found not to be PBI product will be returned to the customer at the customer's expense. Items will be scrapped if customer does not provide disposition advice within 7 days.
7. Special order (**) items, special pricing items, and obsolete (***) items (including discontinued items or to-be-discontinued items) are not returnable.
8. All the prices and terms are subject to change without prior notice and are not guaranteed against price decline.
9. Any warranty discount offered on products are not eligible for any returns except for items made wrong and/or shipping errors.
10. PO Cancellations prior to order being shipped must be notified to PBI by sending an email to wholesale@pacificbestinc.com. Only written email cancellations will be accepted.